



**Cessna Finance
Corporation**
A Textron Company

Bid List – FAQ

1) ***How often does CFC initiate bid solicitations?***

Answer: It varies. CFC initiates bid lists as inventory dictates.

2) ***How do I get on the bid list?***

Answer: Visit CFC's website at <http://www.cessnafinance.com> and click on the "For Sale" link. You will see a link on registering for the bid list. Complete and submit the form to be added to CFC's email distribution list.

3) ***How do I bid?***

Answer: Submit an email to cbidlist@cfc.textron.com or fax your bid to 316-660-1330 with the following information: *bidder's name, address, telephone number and email address, the amount of your bid, and the Item # and description of the aircraft you are bidding on.*

4) ***How will I know if I won the bid or not?***

Answer: A CFC Aircraft Sales Manager will call the winning bidders within 2 business days after the bid solicitation closes to coordinate payment for and delivery of the aircraft. All other bidders will be contacted via email that the bid solicitation has CLOSED. If you do not receive a phone call prior to receiving the bid solicitation "CLOSED" email, you were not the winning bidder.

5) ***What happens to the aircraft if the winning bidder does not follow through on its commitment to pay for the aircraft?***

Answer: CFC has several options --- CFC may move down the list to the next best bid, CFC might reject all bids and place the aircraft on the next bid solicitation, or CFC might otherwise dispose of the aircraft as otherwise allowed by law.

6) ***Will the results of the bid solicitation be made available or public?***

Answer: No. All bids are confidential and the winning bid is not disclosed.

7) ***Am I allowed to inspect aircraft that are on the bid solicitation?***

Answer: Visual, walk-around inspections of the aircraft and log books are possible by appointment only with CFC's contact at the storage facility. Starting the aircraft or a pre-buy or any other invasive inspection of the aircraft is NOT allowed. A scanned copy of the logbooks may be available. Contact an Aircraft Sales Manager for more information. *Remember, it is an as-is, where-is sale!*

8) ***What kind of aircraft are on the CFC bid list?***

Answer: Typically, piston aircraft are on the bid list however turboprops and an occasional turbine aircraft show up as well.

9) *What are the terms and conditions for bidding?*

Answer: If you elect to bid on an aircraft, you are agreeing to CFC's bid solicitation terms and conditions, which are contained on each bid solicitation. You are committing to purchasing the aircraft. All sales are "**AS-IS, WHERE-IS**". Please read the terms and conditions carefully. A bidder who fails to go through with a bid may be precluded from future bidding.